Executive Director's Report

June 23, 2022



Elizabeth City - Pasquotank County Tourism Development Authority Board Meeting



Marketing & Project Updates



2022 PRSA TRAVEL AND TOURISM SECTION CONFERENCE CREATIVE BY NATURE. INSPIRED BY TRAVEL.

Resilience & Relevance

Protecting PR's Place at the Table

Our Speakers

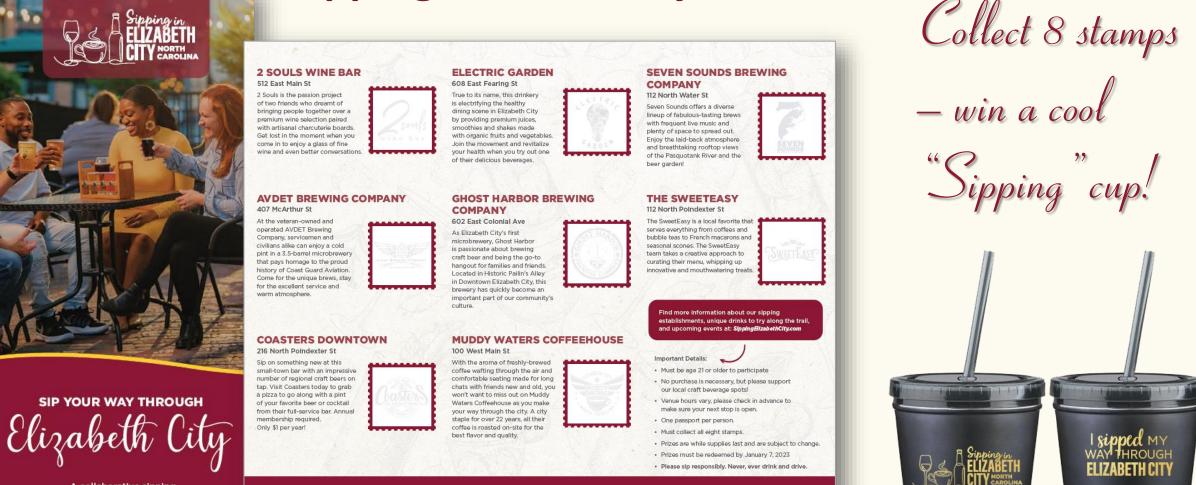


- Julie Freeman
 EVP & Managing Director
 MMGY NJF
- Angie Pappas
 Director of Public Relations
 Visit California
- Corrina Ruffieux
 Executive Director
 Visit Elizabeth City
- Mackenzie Comerer
 Sr. Media Relations Manager
 Visit St. Pete/Clearwater





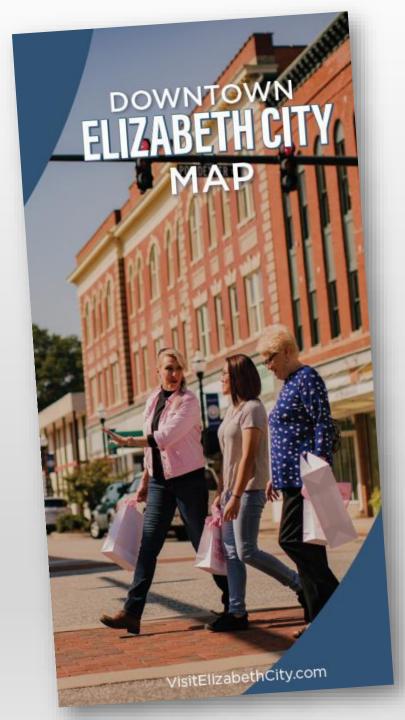
SippingElizabethCity.com

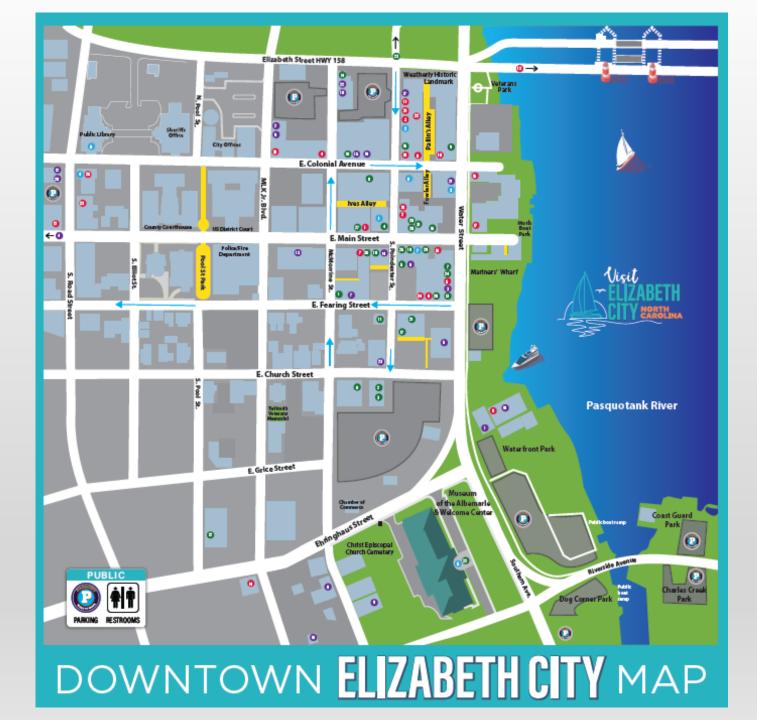


Sipping Elizabeth City.com

A collaborative sipping experience brought to you by

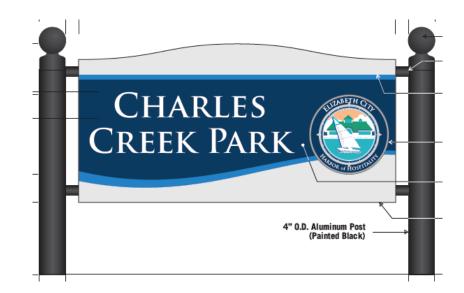






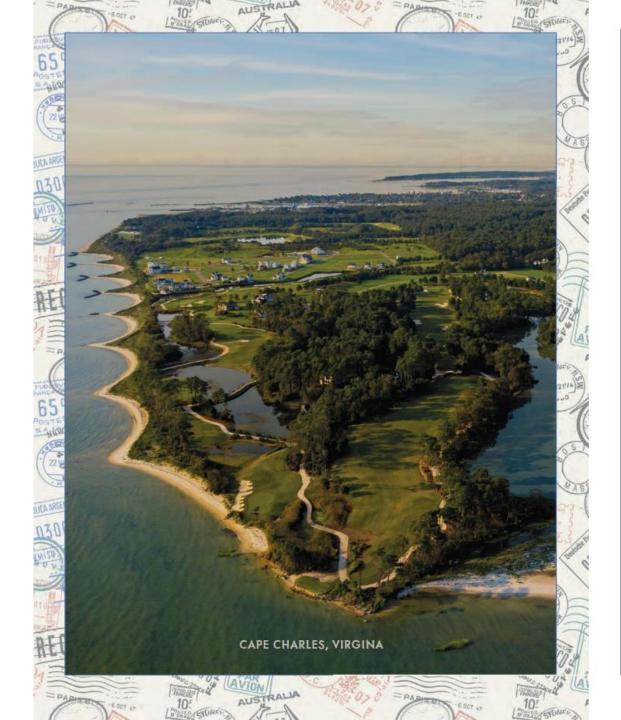
Another Batch of Wayfinding Signs











Charles & Elizabeth: A Tale of Two Coastal Towns

BY MANDY HOWARD

hile North Carolina's Piedmont offers a surplus of weekend getaways, you need only head east—or northeast—to discover two more. This article is for the adventure-seekers, the wanderers and those who are still looking for their own personal paradise. To you we'd like to introduce two new friends: Charles and Elizabeth. They are actually very old. Cape Charles, Virginia, was incorporated in 1886, and Elizabeth City, North Carolina, was incorporated in 1793. Both towns, however, are experiencing burgeoning revitalizations, and it's clear to see their stories have just begun."

Elizabeth City, North Carolina

Just west of the Outer Banks, nestled on the Pasquotank River and Intracoastal Waterway, Elizabeth City offers the charm of a small town combined with the bustling activity of a waterfront destination. For the perfect weekend getaway, stay at the Blue Ruby at Grice-Fearing House Bed & Breakfast, which offers cozy accommodations just steps from downtown. Enjoy the most charming and hospitable stay imaginable and—bonus—you can bring the entire family, including your dog!

Start your day shopping at Bijoux Vibes and Cozy Carolina Boutique, which offer locally inspired fashions. If bookstores are your shopping "happy place," be sure to check out Page After Page Bookstore. You'll pop in for a moment and get lost for an hour perusing the eclectic collection of toys, books and booklover's merchandise.

Next, take a few hours to enjoy some cultural enrichment at the Museum of the Albemarle and the Arts of the Albemarle gallery, where you may not be able to walk away without purchasing some of the amazing art there—whether in the form of jewelry or paintings. The selection is incredible.

When you're ready for a beverage break, Elizabeth City has you covered from stem to stern, literally. The city's second microbrewery, Seven Sounds Brewing Company, is situated right on the water with a convenient section in which boaters can dock to enjoy a local brew. "You can get

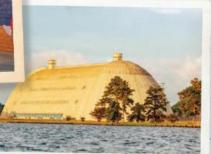
a beer at Seven Sounds, get on your boat and get to the Outer Banks in 35 minutes," says Megan Wallace, owner of Pine & Porch, a home décor store that opened in Elizabeth City in May 2021 with a bar in the back. The native Raleighite moved to her co-owner-husband's hometown to open her dream store with a unique concept: "The more you booze, the more you buy," she says. Next, walk a block over to Pailin's Alley, where you'll find some great eateries including Hoppin' Johnz and The Mills Downtown Bistro. At the heart of Pailin's Alley, experience Ghost Harbor Brewing Company, a taproom and brewery so popular it expanded in 2021.

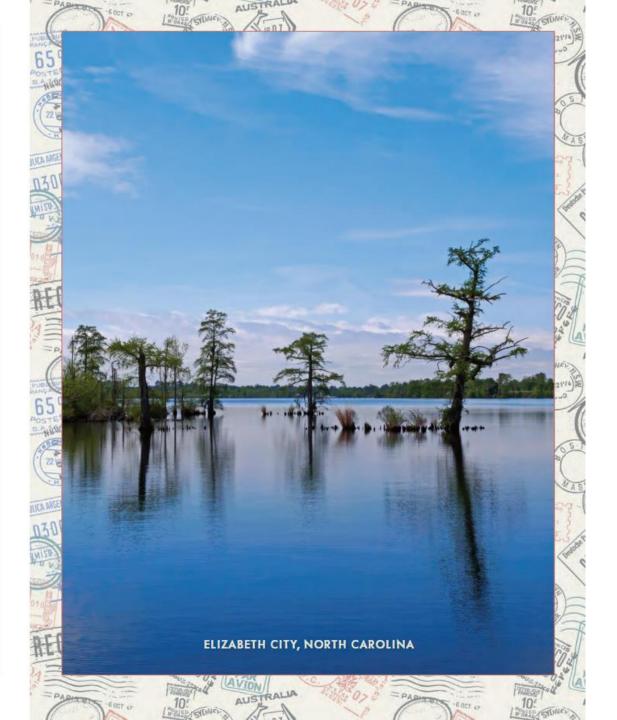
If vino is more your style, the very enchanting 2 Souls Wine Bar is just around the corner. Offering the most relaxed and welcoming vibe ever, this bar boasts an unbelievable selection of wines from all over the world. Your last can't-miss tip for experiencing Elizabeth City comes from Andy Montero, a local legend and co-owner of Montero's Restaurant & Bar, where you must pop in for some scallop risotto and maple-glazed salmon. Just past the Coast Guard base on Weeksville Road, type 'blimp' into Google Maps to get directions to the only remaining steel blimp hangar from World War II. If you're lucky, you may spot a recently completed blimp anchored on nearby posts. Learn more about Elizabeth City at

visitelizabethcity.com.



LEFT O RIGHT Elizabeth City's Pallin Alley is home to popular esteries and Ghost Harbor Brewing Company. Just past the Coast Guard base, you'll find the only remaining steel bilimp hangar from World War II. Photas services of Yish Elisabeth City







GREAT TIMES TO VISIT CAPE CHARLES

- · Memorial Day and Labor Day weekends: All the amenities, less crowds.
- · Holiday season: Festive Fridays take place from Thanksgiving through Christmas.
- New Year's Eve: Forget the ball drop and check out the Crab Pot drop!
- · Any weekend: The perfect place to go when you want to feel immediately at home with some of the greatest people in our neighboring state.

GREAT TIMES TO VISIT ELIZABETH CITY

· First Friday Art Walks: The first Friday of every month. · Halloween Ghost Walks: Look for the brand-new Nell Cropsey Murder Mystery Walk this November. · Coast Guard Marathon: This Boston Marathon qualifier features the sea and a blimp hangar as part of the scenery. The inaugural event took place March 3-5, 2022. · Any weekend: The perfect place to go when you want to feel immediately at home with some of the greatest

people in our home state.

planned community with an intriguing history. Photo courtesy of Bay Crock Postmerks image by mysendenube/ Getty Images PAGE 53 Beach photo by malorepaso/ Getty Images Postcard images by soomstudie/

PAGE 52

Cape Charles is a Victorian-era

Gotty Images, pictore/Getty Images, and desifete/Getty Images

ATRMAIL

A RALEIGH LIFESTYLE IDTOWN MAGAZINE

Coastal

JKIH CAKUL

NC HIGHWAY 12

SEA TURTLES

SPECIAL COLLECTOR'S ISSUE

OCRACOKE ISLAND

BIG OAK DRIVE-IN

and more!



don't miss

This brewery is housed in an early 1900s horse stable. Test out the offerings with a craft beer flight, then sit and sip with a pint of your favorite against a backdrop of bricks in Palin's Alley, a historic alley connecting the brewery and adjacent restaurants.

Cypress Creek Grill. Look out over the Pasquotank River as you dine on delicious seafood fare like "creek-style" crab cakes, bacon-wrapped scallops, and grilled jumbo shrimp.

The Mills Downtown Bistro. This tapas restaurant has a vintage vibe and modern twists on classic cuisine. Try the shrimp and grits, which features a fried, cheesy grits patty the size of a crab cake, topped with grilled shrimp and a tomato-bacon sauce.







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ELIZABETH CITY

UCKED AWAY ON A BEND OF THE Pasquotank River, Elizabeth City was once a hotbed of commerce, with thriving lumbering, shipbuilding, and fish and oyster processing industries. Today, this former port town still draws in boaters – albeit of a more recreational sort. Routed along the Intracoastal Waterway, Elizabeth City has gained a following in national boating communities for its free 48-hour docking policy. Once on land, from May to October, Saturday mornings are reserved for shopping local at the Downtown Waterfront Market. Or, if you're just looking to relax, head to the Mariner's Wharf to watch what locals affectionately refer to as "sweet tea" or "root beer" water – more brown than blue due to the juniper and tannic acid of the water – lap against the docks.

-K McKay



ite: The 1927 Virginia

Alley serve as a historic backdrop fi a meal at Hoppin' Johnz restaurant

Southern Living

SOUTHERN LIVING • TRAVEL

15 Affordable Small Towns We Love

By Perri Ormont Blumberg Updated June 09, 2022

7 of 15

Elizabeth City, North Carolina

Elizabeth City, which is located in North Carolina where the Pasquotank River meets the Albemarle Sound, is an ideal spot for a small-town getaway. It has outdoor adventure aplenty, and you'll have the opportunity to explore at Mariners' Wharf Park, which has lots of free activities and seasonal events. According to <u>Visit Elizabeth City</u>. "Visitors can take advantage of the



CREDIT: VISIT ELIZABETH CITY

nature-rich region's free parks, athletic fields and tennis courts, or by getting out and about to kayak or enjoy scenic walks along the Fenwick-Hollowell Wetlands Trail, a raised boardwalk that takes walkers through a wetland area with uprooted trees, thick vegetation and local flora and fauna." For dinner, stop by <u>Montero's</u>, a family-owned and family-friendly spot serving up dishes and drinks to please a crowd. Don't miss live music on the waterfront or the views and brews from the waterside Seven Sounds Brewing Co.



NORTH CAROLINA

VisitElizabethCity.com/Road-Trip

All Roads Lead to Bold Flavor

All Roads Lead to Family Fun

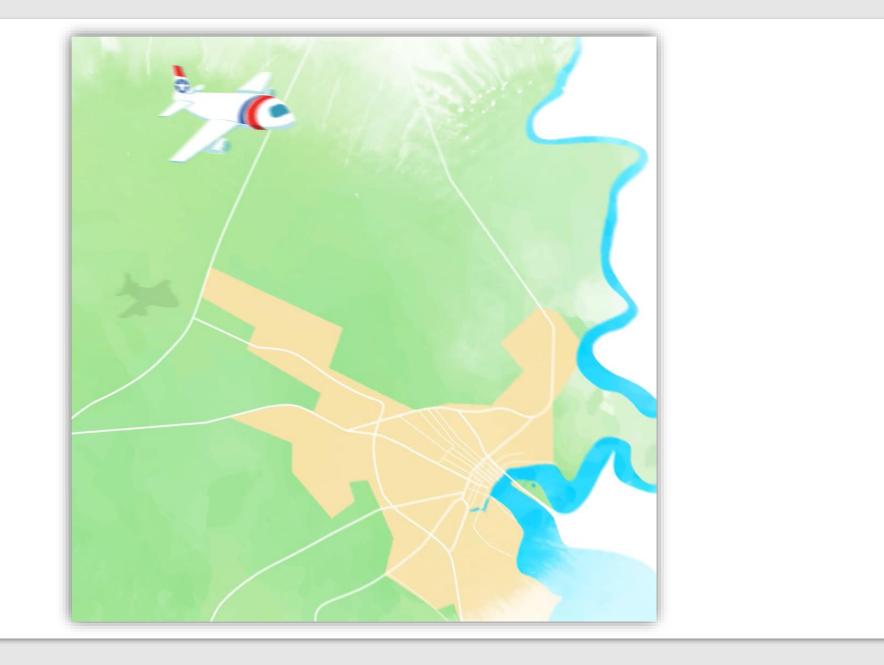
All Roads Lead to the Great Outdoors

All Roads Lead to Historic Charm

All Roads Lead to Good Cheer









THE MUSIC CITIES MANUAL

- New Pilot Program initiated by State of North Carolina via the Hometown Strong Program
- Elizabeth City preliminarily selected as one of three NC towns to participate
- Estimated program of work one year
- End result a certified North Carolina Music City!

COAST GUARD MARATHON

COAST GUARD MARATHON

Visit Elizabeth City NC March 3-5, 2022 





2022 Charity Partner is the Coast Guard Foundation

OBJECTIVE

To understand the impact of the Coast Guard Marathon in Elizabeth City, NC by looking at attendee movement and visitor & spend lift.

US Coast Guard Half Marathon, Waterfront Park & ECSU Graduate Center, March 3-5, 2022

KEY INSIGHTS

Elizabeth City saw an average 25% lift in visitation during the Coast Guard Marathon week compared to the previous year.

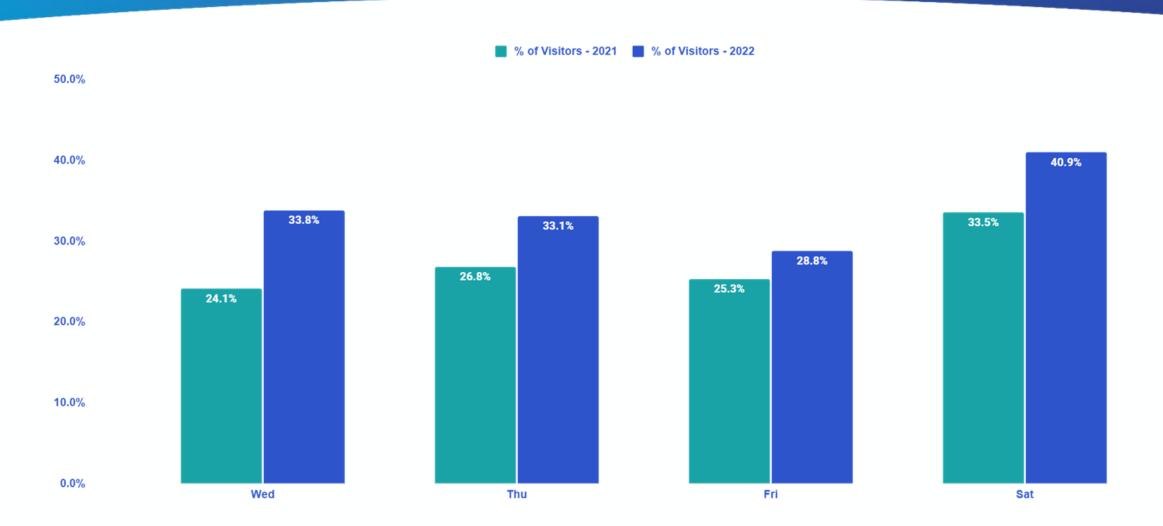
The **out-of-state and in-state mix of visitors** observed at both the Health Expo and Waterfront Park were relatively similar.

Waterfront Park saw a higher amount of visitation during the event weekend compared to the Health Expo. Furthermore, the trip types observed by the visitors were relatively similar.

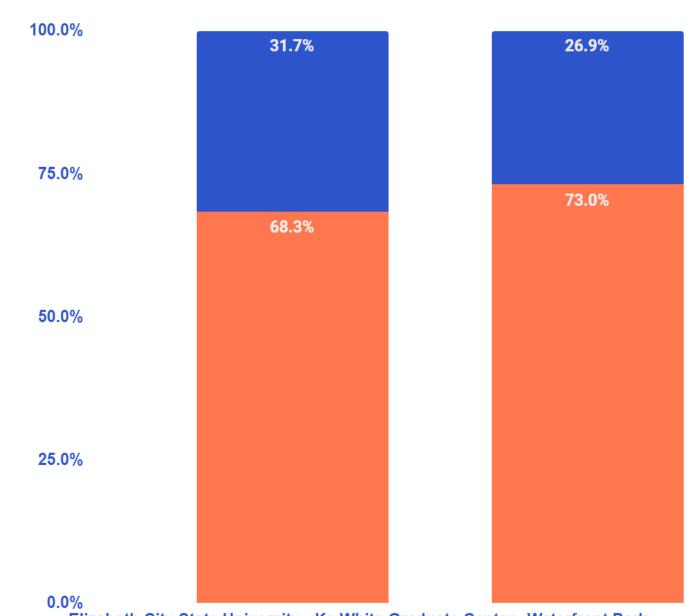
22% of visitors to the event were from Norfolk-Portsmouth-Newport News, VA DMA (local) and 5 of the top 10 origin markets were out-of-state.

There was a 90% lift in accommodation visitor spending during the Coast Guard Marathon weekend compared to the previous year.

Elizabeth City saw an average 25% lift in visitation during the Coast Guard Marathon week compared to the previous year.



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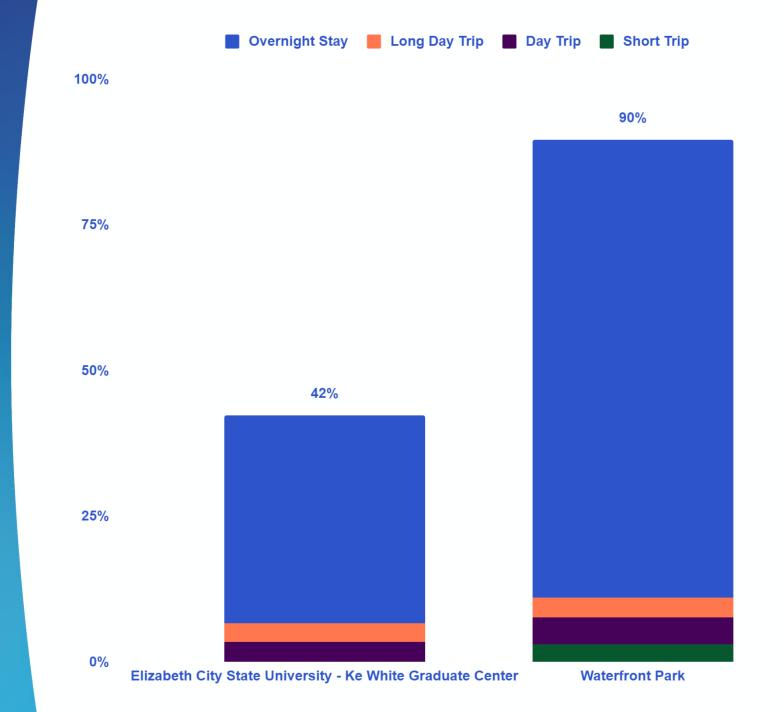


% In-State Visitors

% Out-of-State Visitors

Elizabeth City State University - Ke White Graduate Center Waterfront Park

Waterfront Park saw a higher amount of visitation during the event weekend compared to the Health Expo. Furthermore, the trip types observed by the visitors were relatively similar.



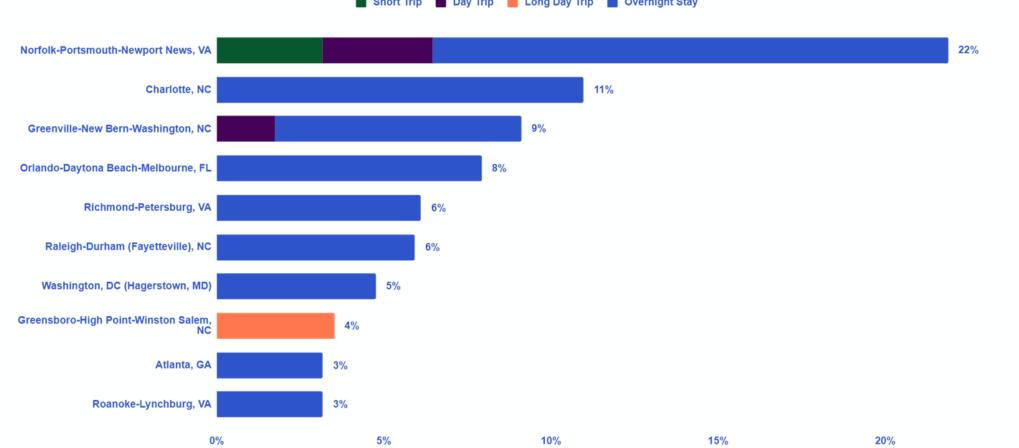
Coast Guard Marathon Impact Summary



Event Dates: March 3, 4 & 5, 2022 Event Type: Adult Amateur

Impact Category	Attendees	
Overnight:		
over 150 miles away	61%	894
Daytrip:		
150-40 miles	16%	229
Local: under 40 miles	23%	349

22% of visitors to the event were from Norfolk-Portsmouth-Newport News, VA DMA and 5 of the top 10 origin markets were out-of-state.



Short Trip 📕 Day Trip 📕 Long Day Trip 📕 Overnight Stay

Source: Near; Short Trip = 2-4 hours observed in your destination, Day Trip = 4-8 hours, Long Day Trip = +8 hour, Overnight Stay = +8 hours and observed the next day

25%

There was a **90% lift in accommodation visitor spending** during the Coast Guard Marathon weekend compared to the previous year.



Source: Affinity Solutions

Health Expo Attendee Cross Visitation

Health Expo visitors were primarily observed cross visiting the downtown neighborhood POIs and the Tanglewood Shopping Center.

Dates analyzed - March 1-7, 2022



Waterfront Park Attendee Cross Visitation

Waterfront Park visitors were observed cross visiting multiple areas across the destination.

Dates analyzed - March 1-7, 2022



TOP POINTS OF INTEREST CROSS-VISITED BY COAST GUARD MARATHON ATTENDEES

Top Accommodations POIs

- 1. Hampton Inn Elizabeth City
- 2. Quality Inn Elizabeth City
- 3. Days Inn By Wyndham Elizabeth City
- 4. Fairfield Inn & Suites By Marriott Elizabeth City
- 5. Culpepper Inn
- 6. The Loft Gardens
- 7. Foreman House Bed And Breakfast
- 8. Travelers Inn
- 9. River City Lodge
- 10. Foreman House B&B

Top Non-Accommodation POIs

- 1. Tanglewood/Walmart Shopping Center
- 2. Museum Of The Albemarle
- 3. Mariners' Wharf Park
- 4. Elizabeth City State University KE White Graduate Center (Health Expo)
- 5. Grouper's Waterfront Restaurant
- 6. USCG Air Station Elizabeth City
- 7. Dog Corner Park
- 8. Pasquotank River
- 9. Charles Creek Park
- 10. Seven Sounds Brewing Company

THANK YOU



Second Annual Coast Guard Marathon Weekend March 2-4, 2023

COAST GUAR

ELIZABETH CITY, NC

RAT

AST GUS

CoastGuardMarathon.com

2023 Coast Guard Marathon Sponsorship Packages: Now Available



2023 Sponsor Packages





Old Business



New Business

Proposed 2022-2023 Officers

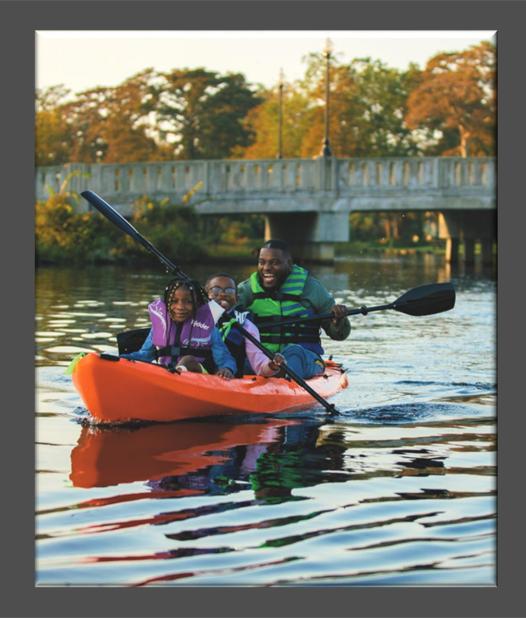
Chair- Ashley Camaiore Vice Chair- Barry Overman Treasurer - Dean Schaan





Other Business





Thank you!



